

AGENDA

Friends of UCI Rowing

Sunday, January 13, 2019 at 11 a.m.

Conference Call

Chief of Stewards:

Vince Mestre

Treasurer:

Michael Maxwell

Secretary:

Brian Frank

Directors at Large:

George Basile

Todd Canfield

Mike Del Castillo

David Heimerl

Theo Khachaturian

Tom Kirksey

Mike Thompson

Roll Call

Approval of Minutes (Attachment)

1. COACH'S REPORT

Coach Brooks gives regular update on team news and fundraising efforts.

2. TREASURER'S REPORT

Latest report on finances.

3. IDENTIFYING 100 SPECIAL DONORS

Coach Brooks and Chief Steward Mestre discuss fundraising strategy.

4. UPDATE ON CONTACTS DATABASE

Secretary Frank updates on progress with the alumni and contacts database.

Adjournment

MINUTES OF THE BOARD

Friends of UCI Rowing
Board of Directors Meeting

Dec. 16, 2018
UC Irvine Anteater Recreation Center

Chief of Stewards Vince Mestre called the regular Board of Directors meeting to order at 11:11 a.m. Those in attendance and constituting a quorum were:

Present: Vince Mestre, Todd Canfield, Brian Frank

By Phone: Mike Thompson, George Basile, Mike Maxwell, David Heimerl, Theo Khachaturian, Mike Del Castillo

Absent: Tom Kirksey

Others Present: Austin "AJ" Brooks, Karl Wolonsky

MOTION by Canfield:

Move to approve the minutes of the Nov. 28, 2018, meeting. Seconded and carried without dissent.

Coach's Report:

Brooks said team GPA is expected to be very high after midterms. He discussed possibility of a winter quarter newsletter of just one page updating the community on fall racing results, our overall outreach efforts, the team GPA, and a synopsis from the captain or one of his teammates.

Brooks also mentioned the idea of using the UC Challenge Cup as a fundraising opportunity, getting rowers and alumni from out of town together. Discussion of possible locations for a gathering.

George Basile arrived at 11:18 a.m.

Discussion of what fundraising activities we're juggling right now and how we might more effectively execute on and clarify those various efforts/strategies, i.e.:

- long term search for major donors
- direct asks through email and phone campaigns

- planning and executing fundraising events

ACTION ITEM: Brooks and Mestre will brainstorm outreach to potential donors for the Challenge Cup.

Karl Wolonsky, associate vice chancellor of Environment and Facilities Services at UCI, said he was interested in being a board member.

MOTION by Frank:

Move to go into closed session and discuss Wolonsky's candidacy as a new board member. Seconded and passed without dissent.

Closed session ended at 11:42 a.m. and the meeting resumed. A motion to install Wolonsky as a new board member was seconded and approved without dissent during closed session.

Treasurer's Report:

Heimerl on Maxwell's behalf said he heard from Mary Ann that she got about \$1,500 in checks. Current account totals:

- Checking is \$49,881
- PayPal about \$23,500

Fundraising follow-up effort:

Review and discussion of Mestre's draft email following up on previous newsletter with a more direct call for donations. General agreement that input from university fundraising staff would be helpful before sending out. **ACTION ITEM:** Frank and Mestre will compare notes on draft and then send to university staff for input before sending.

MOTION by Frank:

Moved to strike Item 4 (electronic recording of board meetings) from the agenda indefinitely because it does not seem high priority right now. Seconded and approved without dissent.

MOTION by Frank:

Move to adjourn was seconded and carried without dissent. Meeting was adjourned at 12:46 p.m.

Minutes submitted by Secretary Brian Frank.